

PALINET Business Meeting

President's Report
FY 2005/06



New PALINET Look!!!



- New brand...
- New website...
- More to come!



New Website!!!

palinet - Microsoft Internet Explorer

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palinet.
Libraries Shaping Tomorrow

SEARCH: GO

OUR ORGANIZATION NEWS, EVENTS & MORE SERVICES SUPPORT MEMBER SPOTLIGHT

programs & services

- Consulting
- Digitization & Preservation
- Education
- eResources & Databases
- Library Products & Software
- Metadata & Cataloging
- OCLC
- Resource Sharing
- Technology Leadership

Join palinet.

welcome to PALINET

PALINET is a cooperative membership organization of hundreds of institutions that collect, preserve, and provide access to the record of humankind.

We represent hundreds of libraries, information centers, museums, archives, and other similar organizations throughout Delaware, Maryland, New Jersey, Pennsylvania, West Virginia and beyond. Since 1936, we have promoted library cooperation and resource sharing, a role growing more important as global technology escalates the pace of information transfer.

Think Outside the Books

Join us for the **PALINET Conference and Vendor Fair**, October 23-24, 2006 in Harrisburg, PA! This conference will be held in collaboration with the Pennsylvania Office of Commonwealth Libraries [Technology Conference](#) on October 25, 2006.

Don't miss these three information-packed days with opportunities to learn about the latest library technology trends and network with leading industry experts. Take advantage of our special conference packages.

Visit www.palinet.org/2006conference for details and online registration information on the PALINET Conference 2006 and the Technology Conference.

account login

My palinet Account

Login Information

latest news

PALINET Co-sponsors November NISO Workshop

Special PALINET Member Discount at October 27 NFAIS Forum

Early Adopter Pricing on new CQ Congress and the Nation and Political Reference Suite

PALINET Member Spotlight Feature Debuts

Fall '06 Education Program Now Available

blogs & feeds

Keep up to date by reading our blogs and RSS feeds.

ILL Blog »

CAT Blog »

Tech Update » **RSS**

OCLC Snapshot » **RSS**

IR (Institutional Repositories) Conversations »

Technology Conversations »

PALINET | 3000 Market Street, Suite 200 | Philadelphia, PA 19104-2801 | 215.382.7031 | palinet@palinet.org | [Privacy Policy](#)

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Internet



Carver Policy Governance: New Model for PALINET Board

- Board Representatives acting on behalf of the owners, i.e. members, to oversee our enterprise
- Carver Method enables Board to:
 - Focus on strategic issues
 - Rigorously evaluate accomplishments & needs
 - Lead our cooperative by interacting vigorously with owners — YOU

26 New Members

- Baptist Bible College (PA)
- Bridgeville Public Library (DE)
- Cheltenham Township Public Library (PA)
- Delaware Public Archives
- Delmar Public Library (DE)
- Flaster-Greenberg Law Library (NJ)
- Frankford Public Library (DE)
- Georgetown Public Library (DE)
- Harrisburg University of Science & Technology (PA)
- Lower Providence Community Library (PA)
- Magee Rehabilitation Hospital (PA)
- Milford Public Library (DE)
- Millsboro Public Library (DE)

26 New Members

- Montgomery College (MD)
- Moravian Church Archives (PA)
- Mt. Lebanon Public Library (PA)
- Nemours Health & Prevention Services (DE)
- Pennsylvania College of Art and Design
- Reed Smith New York (NY)
- Rehoboth Beach Public Library (DE)
- Scotch Plains Public Library (NJ)
- Seaford Public Library (DE)
- Selbyville Public Library (DE)
- Spring-Ford Area School District (PA)
- Westfield Memorial Library (NJ)
- York County Library System (PA)

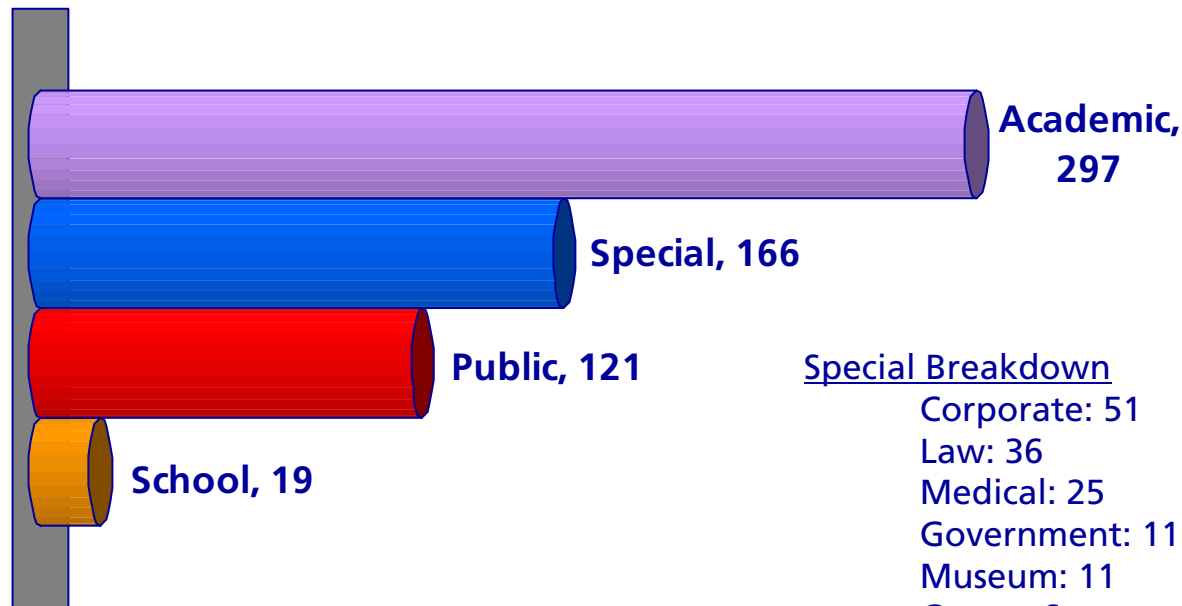
Membership Statistics

FY 2005/06

- Total Members = 606 (6/30/06)
- 70 are PALINET Platinum Members

Membership by Type

FY 2005/06



As of June 30, 2006

Membership by Location

FY 2005/06

- Delaware – 40
- Maryland – 49
- New Jersey – 152
- Pennsylvania – 317
- West Virginia – 30
- Other – 18

As of June 30, 2006



Board of Trustees 2006

2006	2007	2008
<ul style="list-style-type: none">• Cynthia Czesak*• John J. Doyle• Debbie Malone• Rush G. Miller• Gregg A. Silvis• Barbara Winters*	<ul style="list-style-type: none">• Brigid Burke• Erika C. Linke• Joseph Lucia• Birthe Nebeker• Carlen Ruschoff	<ul style="list-style-type: none">• Caryn Carr• Persko L. Grier, Jr.• Carla Hayden• Bonnie Lawlor*• James W. Marcum• Richard H. Swain

Cathy Wilt (Ex-Officio)

**Officer*

Terms end in December of noted years.



Newly Elected Trustees 2007-2009

- Anne E. C. Norman (DE)
Delaware Division of Libraries
- Sheila Jackson (PA)
Carnegie Library of Pittsburgh
- Barbara Winters (WV)*
Marshall University
- Debbie Malone (At-Large)*
DeSales University
- Marianne Gaunt (At-Large)
Rutgers University

* *Re-elected for a second three-year term*

Nominating Committee

FY 2005/06

- Caryn Carr (PA), Chair*
State Library of Pennsylvania
- Judith K. Fischer (MD)
Salisbury University
- William D. Paullin (NJ)
Atlantic County Library System
- Penny Pugh (WV)
West Virginia University
- Catherine Wojewodzki (DE)
University of Delaware

* *Member, Board of Trustees*



OCLC Members Council

FY 2005/06

DELEGATES

- David Belanger (2007)
Delaware County Library System
- Charles E. Kratz (2008)
University of Scranton
- Gladys S. Maharam (2008)
Carnegie Library of Pittsburgh
- Gregg Silvis* (2007)
University of Delaware
- Pamela Snelson (2006)
Franklin & Marshall College

** Member, Board of Trustees
Term ends in June of stated year.*

ALTERNATES

- Frances O'Brien (2007)
West Virginia University
- John Hurley (2007)
Woodbridge Public Library
- Charles B. Lowry (2007)
University of Maryland
- Michele Reid (2007)
McDaniel College
- Alice Lubrecht (2006)
Harrisburg Area Community
College

OCLC Members Council

FY 2006/07

DELEGATES

- David Belanger (2007)
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University of Scranton
- Gladys S. Maharam (2008)
Carnegie Library of Pittsburgh
- Gregg Silvis* (2007)
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- Michele Reid (2007)
McDaniel College
- Pamela Snelson (2007)
Franklin & Marshall College

** Member, Board of Trustees
Term ends in June of stated year.*



OCLC Advisory Committees

- Collections & Technical Services
 - Rebecca L. Mugridge
The Pennsylvania State University
- Reference Services
 - Laura K. Probst
The Pennsylvania State University

PALINET Advisory Groups

- Education Program
- Electronic Resources
- Digitization & Preservation

Education Program Advisory Group – FY 2005/06

- Carolyn Blatchley, Cumberland County Library System
- Barbara Blummer, Center for Computing Sciences
- Rachel Callison, Carnegie Mellon University
- Jackie Corinth, Robert Morris University
- Zhong Geng, Marywood University
- Kathy Hale, State Library of Pennsylvania
- Melissa Harvey, Carnegie Mellon University
- Clare Hudson, University of Scranton
- Tom Karel, Franklin & Marshall College
- Debbie Malone, DeSales University
- Janice Moore, Roland Park Country School
- Nancy Morell, Uniformed Services University of the Health Sciences
- Christel Shumate, Sussex County Department of Libraries
- Chris Snyder, Bucks County Free Library

Staff Liaison – Diana Bitting



Electronic Resources Advisory Group – FY 2005/06

- Henrietta Angus, Robert Morris University
- John Barnett, Gettysburg College
- Steven Bell, Philadelphia University
- Betty Day, University of Maryland
- Noelle Egan, Drexel University
- Lynn Hoffmann, Slippery Rock University of Pennsylvania
- Vickie Kline, York College of Pennsylvania
- Deborah Lenares, Air Products & Chemicals
- Jia Mi, The College of New Jersey
- Janice Muller, Uniformed Services University of the Health Sciences
- David Ornstein, Warren County Community College
- Terry Plummer, Delaware Division of Libraries
- Eleanor Randall, Edinboro University of Pennsylvania
- Brian Schoolar, Temple University
- Richard Swain, West Chester University
- Carmel Yurochko, Duquesne University

Staff Liaison – Chris Martire



Digitization & Preservation Advisory Group – FY 2005/06

- Brigid Burke, Morris County Office of Library Information Systems
- Bernadette Callery, Carnegie Museum of Natural History
- Bridget Clancy, Presbyterian Historical Society
- Byron Holdiman, California University of Pennsylvania
- Sue Kellerman, The Pennsylvania State University
- Mary Mallery, Montclair State University
- Joe Mocnik, Mount Aloysius College
- Robert Paustian, Lebanon Valley College
- Jane Smith Stewart, PA Office of Commonwealth Libraries
- Charlotte Tancin, Hunt Institute for Botanical Documents
- Thomas White, Duquesne University

Staff Liaison – Tom Claeson



PALINET Business Meeting

Treasurer's Report
FY 2005/06



Finance Committee

2005	2006
<ul style="list-style-type: none">• Mick Cuthbertson (NJ)• John J. Doyle (PA)• Dina Giambi (DE)• Bonnie Lawlor (PA)*• Erika Linke (PA)• Lea Messman-Mandicott (MD)• Birthe Nebeker (NJ)	<ul style="list-style-type: none">• Fran Caplan (PA)• John J. Doyle (PA)• Lisa German (PA)• Bonnie Lawlor (PA)*• Erika Linke (PA)• Lea Messman-Mandicott (MD)• Birthe Nebeker (NJ)
Cathy Wilt (Ex-Officio)	

*Chair

Financial Overview

FY 2005/06

Financial Areas

- Total Revenue \$ 24,618,366
- Net Operating Revenue 2,559,307
- PALINET Net Asset Funds 1,613,091

Operating Revenue

• Membership & Support Fees	\$	952,087
• Cooperative Purchasing		797,727
• OCLC Commissions		622,563
• Education Program		99,752
• Consulting		87,178
• Total	\$	2,559,307
• Investment Income	\$	458,988

Operating Expenses

• Personnel	\$ 1,759,066
• Office Operations	374,030
• Occupancy	234,441
• Travel	123,075
• Professional Services	70,080
• Depreciation	<u>61,376</u>
• Total	\$ 2,622,068
• Contribution to Net Assets	\$ 396,227

Net Asset Funds

PALINET Business Meeting

Executive Director's Report
FY 2005/06



FY 2005/06 Achievements

- Technology Leadership
- PALINET Consulting Service
- Expanded Education Events
- Key Service Areas
 - Print & e-Collection Management/Development
 - Library Futures
 - Management/Leadership

FY 2005/06 Achievements

- Engaging other Groups & Consortia at an Unprecedented Level

Examples:

- Maryland Group Catalog Implementation
- PALINET Collection Analysis Group
- PA Commonwealth Libraries – IMLS Grant, Access PA & QP Training
- PALCI Disaster Preparedness
- PA Collaborative Digitization
- WV Training
- Library Futures Conference

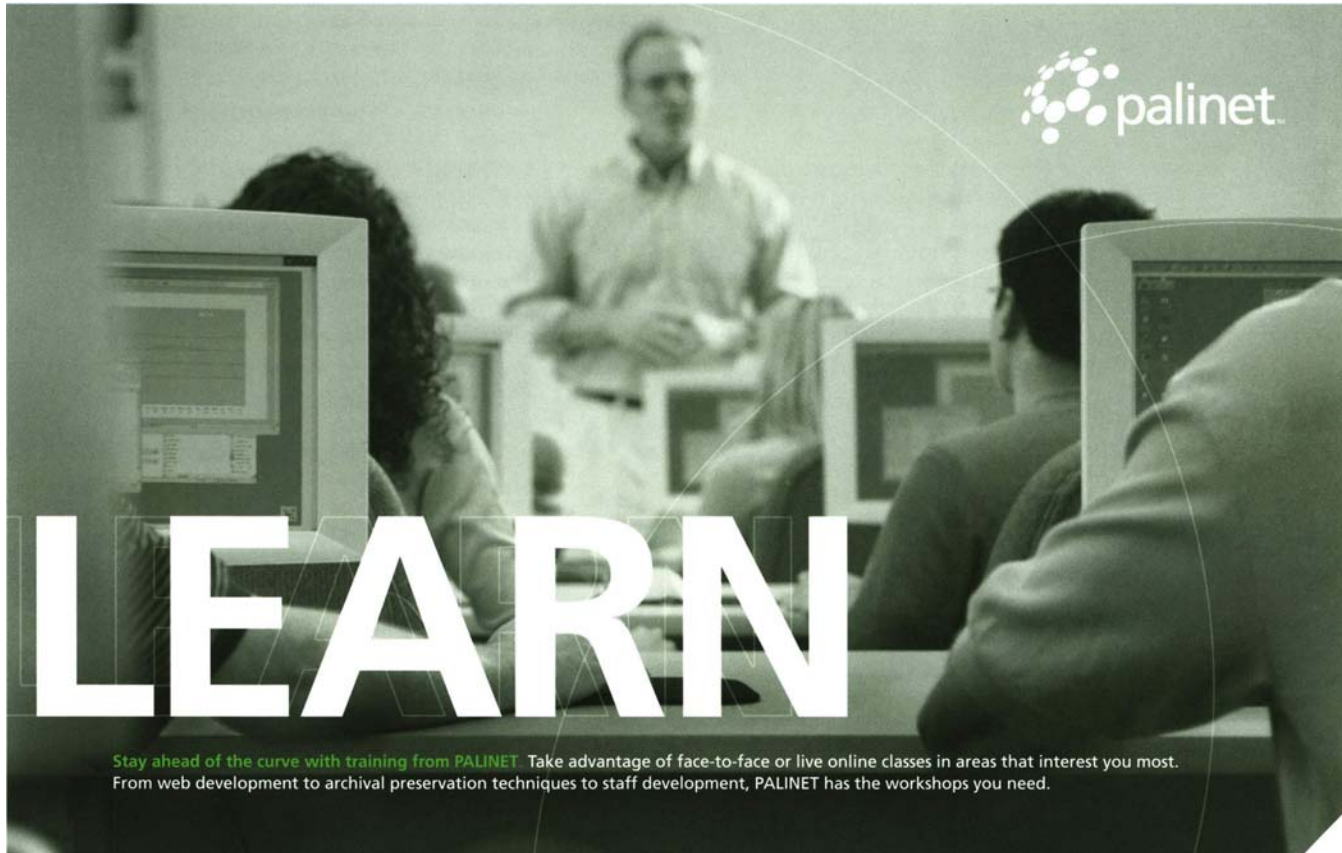
FY 2005/06 Achievements

- Service Improvement
 - New Website
 - PALINET Support Center
 - Online Annual Activity Invoice

Technology Leadership

- Podcasts
 - Technology Conversations
 - Institutional Repositories Conversations
- RSS Feeds
 - OCLC Snapshot
 - Tech Updates
- Blogs
 - ILL
 - CAT
- New Senior Technology Consultant
 - John Houser

Education Program



Education Program: Live Online

- FY 2005/06 Live Online Success:
589 ... 45% of total enrollment!
- Expanded Live Online Curriculum
- Software Upgrade
- WebJunction Online Course Distribution Pilot
- Network Education Exchange Program

Education Program: Topics to Meet Your Needs!

- Popular Courses
 - Planning Digital Projects
 - Emerging Technologies for Library Managers
 - Emergency Preparedness and Response
 - Web Development Basics Using Dreamweaver
 - Blogs and Blogging
 - Grant writing for Digitization & Preservation Projects
- Led by Industry Experts
- Innovative Custom Training
 - Access PA
 - NJ State Library/Gates Training
 - WV Training

Events & Leadership Network

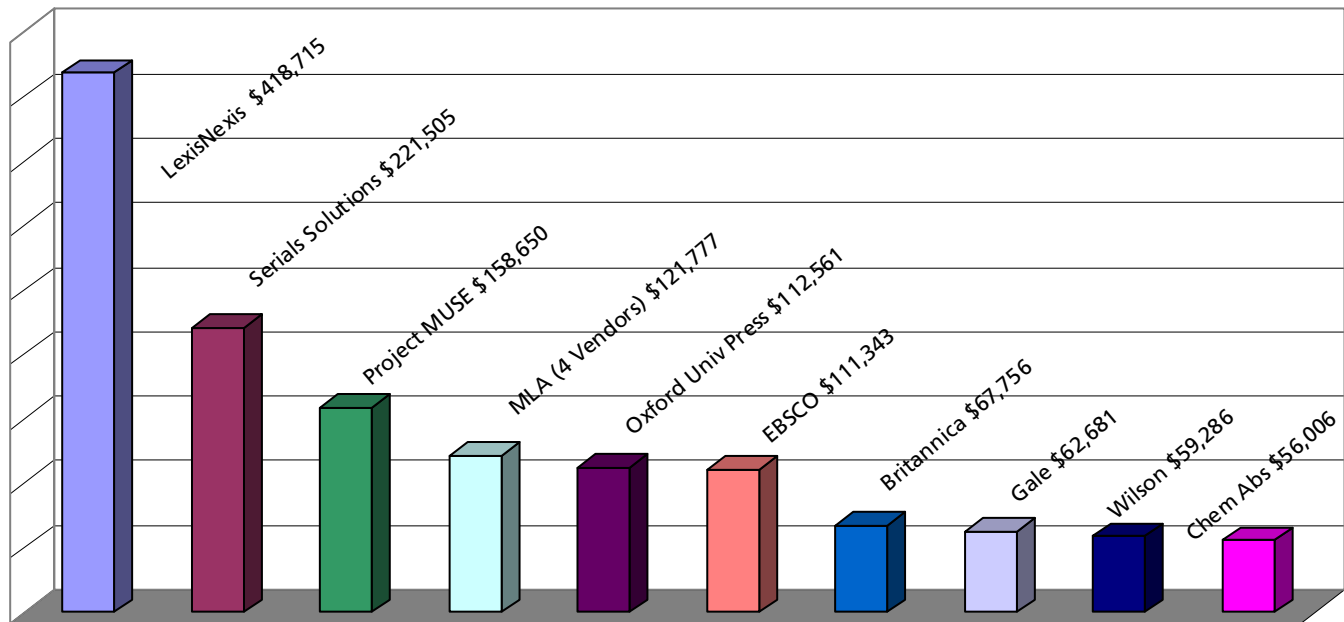
- PALINET Conference + Vendor Fair
- Spring 2006
 - ILL Conference & ERMS Days
 - Perceptions of Libraries & Information Resources
- Spring 2007
 - Futures Conference with the 5 State Libraries
 - Digitization & Preservation Conference

PALINET Leadership Network Pilot Project



Cooperative Purchasing FY05/06 Member Savings!

Top 10 Business Partners Member Savings

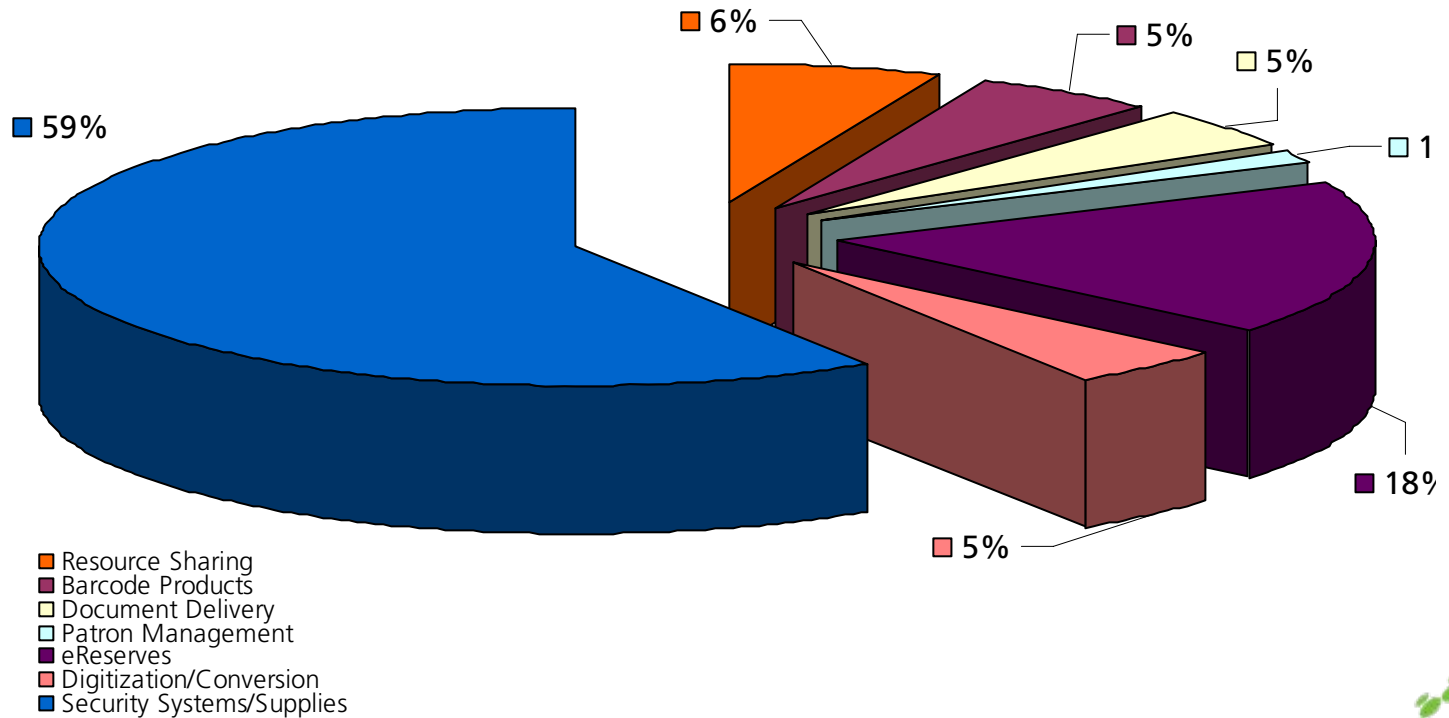


Cooperative Purchasing

- New Business Partners for FY 2005/06
 - ACLS History EBook Project
 - Paratext
 - Altarama
 - GeoScienceWorld
 - IOP Publishing
 - DV&A
 - Hemscott (CoreReference)
 - xRefer
 - MPS Technologies (ScholarlyStats)

Cooperative Purchasing

FY 2005/06 PALINET Software/Services



Cooperative Purchasing

- Regional & National Group participation avoid duplication, save time, and increase discounts!
 - DE Division of Libraries joined PALINET Britannica Online Group.
 - PALCI IOP Journals members joined PALINET group.
 - Maryland Digital Library saved more by joining PALINET MLA Bibliography Group.
 - PALINET organized Scholarly Stats group with Amigos & SOLINET for higher PALINET member discount.

Digitization & Preservation

- Digitization
 - Digitization & Preservation Conference -- Spring 2007
 - PALINET, Commonwealth Libraries, PALCI, & AccessPA lead PA statewide cooperative digitization initiative
 - PALINET expanding curriculum and consulting services in digital collection development/management
- Preservation
 - Preservation surveys
 - Revitalizing PA Preservation Consortium activities
 - IMLS grants
 - Disaster Recovery Support

Consulting Service

- Expanding the PALINET Consulting Service
 - PALINET staff & national consultants
 - One-stop source
- Maryland Public Libraries
 - E-resources group negotiations – 3rd year!
- Recent Projects
 - Strategic Planning
 - Leadership & Management
 - Digital Collection Development & Management
 - Preservation/Disaster Preparedness
 - Technical Services Workflow
 - Grant writing assistance

PALINET Staff

- Senior Technology Consultant
 - John Houser
- Member Services Consultants
 - Thomas Ceresini
 - Mary Alice Robinson
 - Eric Zino
- Marketing Manager
 - Donna Vito
- Associate Manager, Support Services
 - Cynthia Wilson
- Associate Manager, Consortial Services
 - Raili Throndsen

SERVICE AWARD – Doug Horner



PALINET Business Meeting

*Thanks for your active
participation in your
regional consortium!*



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Libraries Shaping Tomorrow